

Sales & Marketing - Consumer Mobility

O/o Chief General Manager

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भारत संचार निगम लिमिटेड

(भारत सरकार का उद्यम)

BHARAT SANCHAR NIGAM LIMITED

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No. GM (S&M-CM)/T-319 /MNP / 15-16/ 41 / dt 11.06.2015

To

All Heads of SSAs,
Tamil Nadu Circle.

Sub:-MNP incentive scheme for channel partners – Reg

Ref: c.o.lr.no.8-2/2013/S&M-CM /60 dted 01.06.2015.

Kindly refer the letter cited under reference wherein MNP incentive scheme for channel partners has been communicated.

In this regard, the following MNP incentive scheme has been approved wef 01.06.2015 for 2 months.

1. Fixed MNP commission @ Rs. 50 /- per MNP case will be applicable to franchisees.
2. Fixed MNP CAF commission @Rs. 100 per MNP case will be applicable to RD-Retailers.
3. In case of no RD then Rs. 80/- will be applicable to retailers.
4. MNP CAF commission will be paid on line to channel partners after activation of MNP connections.
5. The above MNP CAF commission will be in addition to normal FRC commission to channel partners.

All efforts should be made to grab maximum connection during the scheme period.

Sr. General Manager (S&M-CM &CFA)
Tamil Nadu Circle, Chennai.